

GEORGIA ASSOCIATION OF REALTORS® MEMBERSHIP REPORT December 2011

Board Names	Membership Types								TOTALS			COMPARISON	
	REALTORS		AFFILIATE MEMBERS		INSTITUTE AFFILIATES		NON-MEMBER SALESPERSONS		TO DATE	YEAR END	SAME MONTH	MO:MO	MO:YR
	YTD	YTME	YTD	YTME	YTD	YTME	YTD	YTME	YTD	DEC	YTME	YTD 11	YTD 11
	2011	12/31/2010	2011	12/31/2010	2011	12/31/2010	2011	12/31/2010	2011	2010	12/31/2010	Compared To	Compared To
400 NORTH	542	671	34	18	2	1			578	690	690	(112)	(112)
ALBANY	278	304	35	30					313	334	334	(21)	(21)
ALTAMAHA BASIN	57	64	4	5					61	69	69	(8)	(8)
AMERICUS	35	42	8	12					43	54	54	(11)	(11)
ATHENS AREA	531	575	49	51			22	28	602	654	654	(52)	(52)
ATLANTA	5,102	5,708	41	35	17	17	90	78	5,250	5,838	5,838	(588)	(588)
ATLANTA COMMERCIAL	2,019	2,120	81	68	208	227	36	37	2,344	2,452	2,452	(108)	(108)
BARTOW AREA	196	238	19	17			3	5	218	260	260	(42)	(42)
CAMDEN/CHARLTON	152	167	1	19					153	186	186	(33)	(33)
CARPET CAPITAL	185	195	33	31	1	1	2		221	227	227	(6)	(6)
CENTRAL GEORGIA	278	332	15	22					293	354	354	(61)	(61)
CHEROKEE	620	781	5	9		2			625	792	792	(167)	(167)
CLASSIC SOUTH	48	59	8	8					56	67	67	(11)	(11)
COBB	1,175	1,277	11	40	2	7			1,188	1,324	1,324	(136)	(136)
COLUMBUS	615	665	60	55	4	4			679	725	724	(46)	(45)
CRISP AREA	28	38		1					28	39	39	(11)	(11)
DEKALB	1,115	1,240	6	18	1		1		1,123	1,258	1,258	(135)	(135)
DOUGLAS-COFFEE	36	40	17	19					53	59	59	(6)	(6)
DUBLIN	49	62	10	13					59	75	75	(16)	(16)
EAST METRO	309	387	23	21					332	408	408	(76)	(76)
FAYETTE COUNTY	414	528	30	48					444	576	576	(132)	(132)
Georgia Upstate Lakes Board	116	18	5	2					121	20	20	101	101
GOLDEN ISLES	514	578	56	53					570	631	631	(61)	(61)
GORDON	82	96	11	8				1	93	105	105	(12)	(12)
GREATER AUGUSTA	1,092	1,166	21	26		1			1,113	1,193	1,193	(80)	(80)
GREATER ROME	231	261	35	41					266	302	302	(36)	(36)
HABERSHAM, WHITE, STEPHENS	220	247	10	14					230	261	261	(31)	(31)
HALL COUNTY	294	264	2	7	3	4			299	275	275	24	24
HEART OF GEORGIA	156	205		15	1				157	220	220	(63)	(63)
HINESVILLE	139	140	15	21					154	161	161	(7)	(7)
I-85 NORTH	81	120	7	17					88	137	137	(49)	(49)
LAKE COUNTRY	277	290	4	2					281	292	292	(11)	(11)
METRO SOUTH	659	989	17	21					676	1,010	1,010	(334)	(334)
MIDDLE GA	415	472	32	33	2	3	2		451	508	508	(57)	(57)
MOULTRIE	63	70	7	2	1	1			71	73	73	(2)	(2)
NE ATLANTA METRO	1,997	2,552	111	24	4	5			2,112	2,581	2,581	(469)	(469)
NEWNAN-COWETA	276	259	8	13	1	1			285	273	273	12	12
NORTHEAST GEORGIA	604	671	27	22	1				632	693	693	(61)	(61)
NW GA-CHATTANOOGA	167	168					4	5	171	173	173	(2)	(2)
Paulding County	120	221	11	23					131	244	244	(113)	(113)
PERRY	36	31							36	31	31	5	5
PICKENS COUNTY	108	137	19	20				3	127	160	160	(33)	(33)
RABUN COUNTY	91	105	15	20	1				107	125	125	(18)	(18)
RCA SAVANNAH H-H	50	59	12	11	5	2		2	67	74	74	(7)	(7)
SAVANNAH	1,232	1,258	52	69	1	1	81	81	1,366	1,409	1,409	(43)	(43)
SOUTHEAST GEORGIA	26	28	6	1					32	29	29	3	3
SOUTHWEST GEORGIA	117	123	17	18					134	141	141	(7)	(7)
STATESBORO	115	132	22	28			1		138	160	160	(22)	(22)
THOMASVILLE AREA	105	117	15	15					120	132	132	(12)	(12)
TIFT AREA	87	96	17	16					104	112	112	(8)	(8)
TROUP COUNTY	141	166	16	18					157	184	184	(27)	(27)
VALDOSTA	236	258	39	31	1	1			276	290	290	(14)	(14)
WALTON-BARROW	133	193	15	9	1			1	149	203	203	(54)	(54)
WEST GEORGIA	246	367	19	36	1				266	403	403	(137)	(137)
WEST METRO	236	285	10						246	285	285	(39)	(39)
GAR DIRECT	242	289							242	291	289	(49)	(47)
<b>TOTALS</b>	<b>24,488</b>	<b>27,924</b>	<b>1,143</b>	<b>1,176</b>	<b>258</b>	<b>278</b>	<b>242</b>	<b>241</b>	<b>26,131</b>	<b>29,622</b>	<b>29,619</b>	<b>(3,491)</b>	<b>(3,488)</b>
Change From 2010 (#)	(3,436)		(33)		(20)		1			(3,491)	(3,488)		
Change From 2010 (%)	-12.3%		-2.8%		-7.2%		0.4%					-11.8%	-11.8%