

Georgia REALTORS® 2020 Leadership Academy

Training Today, Leading Tomorrow



Emerging leaders of today will guide the REALTOR® organization into tomorrow! Going into its 13th year, GAR will continue the tradition of training 20 individuals who will be selected from scores of applicants for leadership opportunities in the REALTOR® organization and beyond.

Candidates who may best serve as a local or state leader in the future are selected based on their track record of volunteer performance for their local board and/or civic organizations, and their personal integrity.

GAR invites you to complete and submit the application contained in this brochure for your chance to be a part of the next generation of REALTOR® leaders.

APPLICATION DEADLINE: **November 1, 2019**

2020 GAR Leadership Academy Application

Full Name: _____ Date: _____

Name for Name Badge: _____

NRDS Number (if known): _____ Year Licensed: _____

Company: _____

Office Street Address: _____

City: _____ State: _____ Zip Code: _____

Office Phone: _____ Office Fax: _____

Cell Phone: _____

Local Board: _____

Home Address: _____

City: _____ State: _____ Zip Code: _____

Home Phone: _____ E-mail Address: _____

For questions below, add additional pages as needed.

Local Board Positions for 2020: _____

Civic Activities: _____

Why do you want to be considered for the GAR Leadership Academy? _____

What do you feel are the three most significant challenges facing the real estate profession today?

What specific skills/knowledge do you hope to gain from your participation in the GAR Leadership Academy?

I understand that attendance at the meetings and functions identified in this brochure is expected and I agree to complete the reading assignments prior to each meeting and the post-session evaluation after each meeting.

Signature _____ Date _____

Tuition of \$650.00 or payment arrangements must be paid at the time of application and will be refunded in full if applicant is not accepted. There is a cap of 20 individuals for the Leadership Academy. Applicants will be notified of their acceptance on or before November 30, 2019. After successful completion of the program, the \$650.00 fee will be refunded to graduates.

If paying by credit card, please indicate card type:

- Check Credit Card
 American Express MasterCard Visa

Name on Card _____

Card Number _____ Expiration Date _____

Billing Address _____

Signature _____ Date _____

Completed application and payment must be received by GAR no later than November 1, 2019.

Send to:

2020 Georgia REALTORS® Leadership Academy
6065 Barfield Road
Atlanta, GA 30328

- OR -

Email to: cconway@garealtor.com

**Thank you for applying to be a part of the 2020
Georgia REALTORS® Leadership Academy!**

2020 Leadership Academy Events

Training Today, Leading Tomorrow

Leadership 200 and 300* (NAR REALTOR® Leadership Program)

Tuesday, February 4, 2020 – Inaugural Conference

Participants will prepare for this interactive day of learning by completing the NAR Leadership 100 session online before attending this session. Bruce Aydt, a second generation REALTOR® from St. Louis, Missouri will guide you through Leadership 200 and 300. These courses are designed to provide REALTOR® Leaders with the skills and knowledge necessary to lead local and state associations. NOTE: Conference registration required.

Leadership Essentials*

Thursday, April 16, 2020 – Georgia REALTORS® Headquarters

International speaker/facilitator Bob Harris, CAE, will guide you through the qualities of a Leader, goal setting, governing documents, legal liability, fiduciary duties, and creative thinking. This session includes a networking lunch with the 2020 Georgia REALTORS® Leadership Team.

Executive Committee Meeting*

Thursday, July 11, 2020 – Georgia REALTORS® Headquarters

Join the 2020 Georgia REALTORS® Executive Committee as a guest to see the leadership in action. Leadership Academy participants are invited to join the committee for a networking lunch. **All Leadership Academy participants will be required to sign a confidentiality agreement.**

REALTOR® Party Immersion Day / Parliamentary Procedures*

Thursday, August 6, 2020 – Georgia REALTORS® Headquarters

Start your morning with the GAR Governmental Affairs Team to discover all things Governmental Affairs! That afternoon Dennis Conway, a Georgia certified Parliamentarian, will walk you through how the association is governed by an examination of Robert's Rules of Order, meeting management, agendas, and minutes.

Georgia REALTORS® Annual Conference & Expo

September 9 – 12, 2020 – Savannah

NOTE: Conference registration required

Georgia REALTOR® Immersion Day / Team Building*

Thursday, October 15, 2020 – Georgia REALTORS® Headquarters

Through a day of team building and interactive sessions participants will explore the governance structure, understand how committees operate, and receive an overview of the responsibilities of local board/association directors, GAR state directors, NAR national directors, and GAR officers and regional directors. During the session you will meet the GAR staff and hear how each department facilitates the staff-volunteer partnership.

Not-For-Profit Finances / Emotional Intelligence*

Thursday, November 19, 2020 – Georgia REALTOR® Headquarters

Fred Bumpass, CPA will take you through the proper channels for understanding non-profit financial statements. Michele Pirkle, Corporate Trainer and Leadership Development Consultant, will complete your training with a focus on emotional intelligence (EI) and how understanding your EI will enhance your leadership skills and put you on a path to becoming a better leader.

