

Broker's Summit

Monday, October 3, 2022

9:00 AM – 4:30 PM

- 8:30 AM** Continental Breakfast and Sign-in
- 9:00 AM** Welcome, *Joey Tucker and Mary Beth Lake*
- 9:15 AM** **Influencing Collaboration, *Andora Gandy Hinton***
Struggling with collaborating with others? Want to figure out how to better understand your direct reports and colleagues? Research shows that 97% of corporate executives, employees, and educators believe a lack of alignment within a team directly impacts the outcome of a task or project. Finding ways to better work together, to reach a common goal, helps create a more engaged workforce, greater productivity, and an overall better customer experience. In this session, gain insight from the introduction of a collaboration principle that will help with building trust, seeking to understand, communicating courageously in tough situations, and winning rather than competing.
- 10:45 AM** Break
- 11:00 PM** Economic Update, *Lawrence Yun NAR Chief Economist*
(Virtual presentation)
- 11:35 AM** Legislative Update, *GAR Governmental Affairs Department*
- 12:05 PM** Networking Lunch
- 1:00 PM** Broker Risk Reduction, *Christina Chow GAR Legal Counsel*
- 2:05 PM** Dynamics of conflict, *John Martin, Esq., MBA, MSCM*
- 3:30 PM** Braves World Series Trophy Photo Opportunity, Refreshments, & Networking
- 4:30 PM** End of Summit – Thank you!