

Georgia REALTORS® 2024 Leadership Academy

Training Today, Leading Tomorrow



Emerging leaders of today will guide the REALTOR® organization into tomorrow! Going into its 18th year, GAR will continue the tradition of training 25 individuals who will be selected from scores of applicants for leadership opportunities in the REALTOR® organization and beyond.

Candidates who may best serve as a local or state leader in the future are selected based on their track record of volunteer performance for their local board and/or civic organizations, and their personal integrity.

GAR invites you to complete and submit the application contained in this brochure for your chance to be a part of the next generation of REALTOR® leaders.

APPLICATION DEADLINE: **November 1, 2023**

2024 GAR Leadership Academy Application

Full Name:

Date:

Name for Name Badge:

NRDS Number (if known):

Year Licensed:

Company:

Office Street Address:

City:

State:

Zip Code:

Office Phone:

Office Fax:

Cell Phone:

Local Board:

Home Address:

City:

State:

Zip Code:

Home Phone:

E-mail Address:

For questions below, add additional pages as needed.

Local Board Positions for 2024:

Civic Activities:

Why do you want to be considered for the GAR Leadership Academy?

What do you feel are the three most significant challenges facing the real estate profession today?

What specific skills/knowledge do you hope to gain from your participation in the GAR Leadership Academy?

I understand that attendance at the meetings and functions identified in this brochure is expected and I agree to complete the reading assignments prior to each meeting and the post-session evaluation after each meeting.

Signature:

Date:

Tuition of \$650.00 or payment arrangements must be paid at the time of application and will be refunded in full if applicant is not accepted. There is a cap of 25 individuals for the Leadership Academy. Applicants will be notified of their acceptance on or before December 1, 2023. After successful completion of the program, the \$650.00 fee will be refunded to graduates or the entity that paid the tuition for the applicant.

If paying by credit card, please indicate card type:

Check

Credit Card

American Express

MasterCard

Visa

Name on Card:

Card Number:

Expiration Date:

Billing Address:

Signature:

Date:

Completed application and payment must be received by GAR no later than November 1, 2023.

Send to:

2024 Georgia REALTORS® Leadership Academy

6065 Barfield Road

Atlanta, GA 30328

- OR -

Email to: cconway@garealtor.com



Thank you for applying to be a part of the 2024
Georgia REALTORS® Leadership Academy!

2024 Leadership Academy Events

Training Today, Leading Tomorrow

Leadership Essentials

2024 Inaugural Conference - Monday, February 5, 2024

International speaker Bob Harris, CAE, will guide you through the qualities of a Leader, goal setting, governing documents, legal liability, fiduciary duty, and creative thinking. This session includes a networking lunch with the 2024 Georgia REALTORS® Leadership Team.

Inclusion and Diversity

Thursday, March 7, 2024 - Georgia REALTORS® Headquarters

The At Home With Diversity Certification course will be held for the Leadership Academy participants. This course is designed to enable you to work successfully with and within a rapidly changing multicultural market. It will help you learn diversity sensitivity, how it applies to U.S. fair housing laws in your business, and ways to develop professional guidelines for working with people in the increasingly multicultural real estate market. This course does carry six hours of CE credit.

Public Speaking for Leaders

Thursday, April 11, 2024 - Georgia REALTORS® Headquarters

National speaker Juanita McDowell will guide you through communication essentials for REALTOR® Association Leadership. This course does carry six hours of CE credit.

Executive Committee Meeting

Thursday, June 6, 2024 - Georgia REALTORS® Headquarters

Join the 2024 Georgia REALTORS® Executive Committee as a guest to see the leadership in action. Leadership Academy participants are invited to join the committee for a networking lunch. **All participants will be required to sign a confidentiality agreement. **

Parliamentary Procedures/ Emotional Intelligence

Thursday, August 15, 2024 - Georgia REALTORS® Headquarters

Carol Davis, Certified Parliamentarian will start the day walking you through how the association is governed by an examination of Robert's Rules of Order, meeting management, agendas and minutes. That afternoon, Michele Pirkle will train you on Emotional Intelligence (EI) and how understanding EI will enhance your leadership skills and put you a path to becoming a better leader.

Not-for-Profit Finances / GAR Immersion Day

Thursday, October 10, 2024 - Georgia REALTORS® Headquarters

Begin the day with Fred Bumpass, CPA. This session will develop your ability to appropriately interpret financial statements used by non-profit organizations and how they differ from for-profit financial reporting. During the afternoon session you will meet with the GAR Staff and hear how each department facilitates the staff-volunteer partnership.

Advocacy Day

November 2024 - Healey Building Location

Start your day with the Governmental Affairs Team! Tour the Georgia REALTORS® Healey Building space and possibly hear from Legislators throughout the day.

REQUIREMENTS TO COMPLETE THE LEADERSHIP ACADEMY PROGRAM

(Leadership Academy Recognition will be held at the 2025 Inaugural Conference Awards Presentation)

- Attend at least six of the seven sessions
- Watch the NAR Video: Bias Override: Overcoming Barriers to Fair Housing
- Complete NAR's Fairhaven Simulation
- Become C2EX endorsed by the end of 2024
- Attend GAR's Inaugural and Annual Conference in 2024 (Suggested sessions to attend during those Conferences will be communicated to you)