

Georgia REALTORS® 2027 Leadership Academy

Training Today, Leading Tomorrow



Emerging leaders of today will guide the REALTOR® organization into tomorrow! Going into its 21st year, GAR will continue the tradition of training 25 individuals who will be selected from scores of applicants for leadership opportunities in the REALTOR® organization and beyond.

Candidates who may best serve as a local or state leader in the future are selected based on their track record of volunteer performance for their local board and/or civic organizations, and their personal integrity.

GAR invites you to complete and submit the application contained in this brochure for your chance to be a part of the next generation of REALTOR® leaders.

APPLICATION DEADLINE: **October 15, 2026**

2027 GAR Leadership Academy Application

Full Name:

Date:

Name for Name Badge:

NRDS Number (if known):

Year Licensed:

Company:

Office Street Address:

City:

State:

Zip Code:

Office Phone:

Office Fax:

Cell Phone:

Local Board:

Home Address:

City:

State:

Zip Code:

Home Phone:

E-mail Address:

For questions below, add additional pages as needed.

Local Board Positions for 2027:

Civic Activities:

Why do you want to be considered for the GAR Leadership Academy?

What do you feel are the three most significant challenges facing the real estate profession today?

What specific skills/knowledge do you hope to gain from your participation in the GAR Leadership Academy?

I understand that attendance at the meetings and functions identified in this brochure is expected and I agree to complete the reading assignments prior to each meeting and the post-session evaluation after each meeting.

Signature:

Date:

There is a cap of 25 individuals for the Leadership Academy. Applicants will be notified of their acceptance on or before December 1, 2026.

Tuition of \$650.00 will be invoiced upon acceptance to the Leadership Academy. After successful completion of the program, the \$650.00 fee will be refunded to graduates or the entity that paid the tuition for the applicant.

I affirm, if selected I will remit payment within two (2) weeks of invoicing to the GAR Leadership Academy or forfeit my spot.

Signature:

Date:

I understand, after successful completion of Leadership Academy, this application will be submitted by GAR on my behalf to the GAR Scholarship Foundation for consideration.

Signature:

Date:

Completed application and payment must be received by GAR no later than October 15, 2026.

Send to:

2027 Georgia REALTORS® Leadership Academy

6065 Barfield Road

Atlanta, GA 30328

- OR -

Email to: ppittman@garealtor.com



Thank you for applying to be a part of the 2027
Georgia REALTORS® Leadership Academy!

2027 Leadership Academy Events

Training Today, Leading Tomorrow

Leadership Essentials

2027 Inaugural Conference - Monday, February 15, 2027

Adorna Carroll, DSA, ABR, AHWD, CRB, C-RETS, GRI, RENE, SRS, SRES, SFR, PSA, ePRO, C2EX, will guide you through the qualities of a leader, legal duties, agreements to serve, harassment, conflicts of interest, anti-trust, 3 way agreement, meeting management and planning. This session includes a networking lunch with the 2027 Georgia REALTORS® Leadership Team.

Public Speaking for Leaders

Middle Georgia Association of REALTORS®, Thursday, March 11, 2027

National speaker Juanita McDowell will guide you through communication essentials for REALTOR® Association Leadership.

At Home with Diversity

Savannah Area REALTORS®, Thursday, April 22, 2027

Sharon Miller will facilitate At Home with Diversity, a NAR certificate course certification course covering how to work effectively with diverse populations so that you can build business success in today's multicultural real estate market.** Completion of this course is a graduation requirement. Please note there is a one-time credential fee in order to earn the official certification. [Visit the AHWD Certification page to learn more.](#)

Executive Committee Meeting

Georgia REALTORS® Headquarters, Friday, June 11, 2027

Join the 2027 Georgia REALTORS® Executive Committee as a guest to see the leadership in action. Leadership Academy participants are invited to join the committee for a networking lunch. **All participants will be required to sign a confidentiality agreement. **

Parliamentary Procedures/ Emotional Intelligence

Georgia REALTORS® Headquarters, Thursday, August 12, 2027

Lillie McLean will start the day walking you through how the association is governed by an examination of Robert's Rules of Order, meeting management, agendas and minutes. That afternoon, Michele Pirkle will train you on Emotional Intelligence (EI) and how understanding EI will enhance your leadership skills and put you a path to becoming a better leader.

Taxes and Finance / GAR Immersion Day

Georgia REALTORS® Headquarters, Thursday, October 14, 2027

Begin the day with Cathy Strobeck, CPA. This session will deepen your knowledge of taxes, finances, and financial reporting. During the afternoon session, you will meet with the GAR Staff and hear how each department facilitates the staff-volunteer partnership.

Advocacy Day

Georgia REALTORS® Healey Campus Atlanta Office, November 18, 2027

Start your day with the Governmental Affairs Team! Tour the Georgia REALTORS® Healey Building space and possibly hear from Legislators throughout the day.

** Dates and locations listed above are subject to change

REQUIREMENTS TO COMPLETE THE LEADERSHIP ACADEMY PROGRAM

- (Leadership Academy Recognition will be held at the 2028 Inaugural Conference Awards Presentation)
- Attend at least six of the seven sessions
 - ** Attendance is required at At Home with Diversity, April 22, 2027.
 - At Home with Diversity may be taken at an alternate location. Proof of attendance/ completion within the past 3 years (March 2024 - March 2027) will be required.
- Become C2EX endorsed by NAR NXT 2027 (November 10th, 2027)
- Attend GAR's Inaugural and Annual Conference in 2027
- Complete one of the NAR L.E.A.D Courses <https://www.nar.realtor/education/leadership-development/realtor-lead-courses/realtor-lead-building-blocks-course>
 - Building Blocks: Grow Leadership Skills
 - Roadmap: Advancing Your Leadership Journey
 - Diversity, Equity, and Inclusion