

| | Membership Types | | | | | | | | TOTALS | | | COMPARISON | |
|-----------------------------|------------------|----------|-------------------|----------|----------------------|----------|-------------------------|----------|---------|----------|--------------|-------------------------------|-----------------------------|
| | REALTORS® | | AFFILIATE MEMBERS | | INSTITUTE AFFILIATES | | NON-MEMBER SALESPERSONS | | TO DATE | YEAR END | SAME MONTH | MO:YR | MO:MO |
| | 2020 YTD | 2019 YTD | 2020 YTD | 2019 YTD | 2020 YTD | 2019 YTD | 2020 YTD | 2019 YTD | YTD | DEC 2019 | YTME 8/31/19 | YTD 2020 Compared To Dec 2019 | YTD 2020 Compared To Aug-19 |
| 400 North | 1,411 | 1,225 | 39 | 43 | 4 | 5 | 24 | 34 | 1,478 | 1,372 | 1,307 | 106 | 171 |
| Albanv | 256 | 188 | 0 | 6 | 0 | 0 | 0 | 0 | 256 | 194 | 194 | 62 | 62 |
| Altamaha Basin | 76 | 65 | 0 | 0 | 0 | 0 | 0 | 0 | 76 | 65 | 65 | 11 | 11 |
| Americus | 27 | 24 | 19 | 6 | 0 | 0 | 0 | 0 | 46 | 37 | 30 | 9 | 16 |
| Athens Area | 922 | 870 | 54 | 60 | 2 | 2 | 0 | 11 | 978 | 986 | 943 | (8) | 35 |
| Atlanta | 10,128 | 9,285 | 53 | 57 | 87 | 15 | 117 | 212 | 10,385 | 9,946 | 9,569 | 439 | 816 |
| Atlanta Commercial | 2,036 | 1,978 | 33 | 50 | 122 | 201 | 16 | 52 | 2,207 | 2,350 | 2,281 | (143) | (74) |
| Camden/Charlton | 198 | 172 | 0 | 0 | 0 | 0 | 0 | 0 | 198 | 176 | 172 | 22 | 26 |
| Carpet Capital | 244 | 251 | 30 | 26 | 0 | 0 | 0 | 1 | 274 | 290 | 278 | (16) | (4) |
| Central Georgia | 489 | 420 | 20 | 20 | 0 | 0 | 0 | 0 | 509 | 499 | 440 | 10 | 69 |
| Cherokee | 1,433 | 1,320 | 17 | 9 | 0 | 0 | 0 | 0 | 1,450 | 1,435 | 1,329 | 15 | 121 |
| Cobb | 2,036 | 1,962 | 0 | 51 | 5 | 10 | 0 | 0 | 2,041 | 2,124 | 2,023 | (83) | 18 |
| Columbus | 744 | 784 | 43 | 83 | 4 | 4 | 0 | 0 | 791 | 908 | 871 | (117) | (80) |
| Crisp Area | 28 | 40 | 6 | 0 | 0 | 0 | 0 | 0 | 34 | 40 | 40 | (6) | (6) |
| DeKalb | 1,627 | 1,530 | 0 | 0 | 3 | 3 | 0 | 0 | 1,630 | 1,534 | 1,533 | 96 | 97 |
| Douglas-Coffee | 44 | 45 | 0 | 7 | 0 | 0 | 0 | 0 | 44 | 52 | 52 | (8) | (8) |
| Dublin | 70 | 67 | 0 | 7 | 0 | 0 | 0 | 0 | 70 | 77 | 74 | (7) | (4) |
| East Metro | 700 | 751 | 18 | 16 | 0 | 0 | 0 | 0 | 718 | 767 | 767 | (49) | (49) |
| Fayette County | 976 | 951 | 9 | 0 | 0 | 0 | 0 | 0 | 985 | 1,011 | 951 | (26) | 34 |
| Golden Isles | 663 | 630 | 60 | 56 | 0 | 0 | 0 | 0 | 723 | 710 | 686 | 13 | 37 |
| Greater Augusta | 1,708 | 1,547 | 1 | 41 | 0 | 0 | 0 | 42 | 1,709 | 1,751 | 1,630 | (42) | 79 |
| Greater Rome | 239 | 225 | 36 | 31 | 0 | 0 | 0 | 1 | 275 | 266 | 257 | 9 | 18 |
| Georgia Mountain and Lakes | 304 | 303 | 26 | 27 | 1 | 0 | 1 | 2 | 332 | 338 | 332 | (6) | 0 |
| Georgia Upstate Lakes | 147 | 142 | 3 | 7 | 0 | 0 | 0 | 0 | 150 | 157 | 149 | (7) | 1 |
| Hall County | 447 | 394 | 0 | 34 | 2 | 2 | 0 | 0 | 449 | 447 | 430 | 2 | 19 |
| Heart of Georgia | 221 | 204 | 0 | 0 | 1 | 0 | 0 | 0 | 222 | 220 | 204 | 2 | 18 |
| Hinesville | 223 | 176 | 0 | 22 | 0 | 0 | 0 | 0 | 223 | 222 | 198 | 1 | 25 |
| I-85 North | 222 | 215 | 0 | 0 | 0 | 1 | 0 | 0 | 222 | 236 | 216 | (14) | 6 |
| Lake Country | 334 | 349 | 3 | 0 | 3 | 1 | 0 | 0 | 340 | 366 | 350 | (26) | (10) |
| Metro South | 1,313 | 1,312 | 0 | 0 | 1 | 1 | 0 | 0 | 1,314 | 1,427 | 1,313 | (113) | 1 |
| Middle GA | 518 | 455 | 8 | 47 | 3 | 4 | 0 | 0 | 529 | 521 | 506 | 8 | 23 |
| Moultrie | 39 | 42 | 4 | 6 | 0 | 0 | 0 | 0 | 43 | 48 | 48 | (5) | (5) |
| NE Atlanta Metro | 5,139 | 4,796 | 0 | 3 | 4 | 4 | 0 | 0 | 5,143 | 5,117 | 4,803 | 26 | 340 |
| Newnan-Coweta | 577 | 567 | 23 | 22 | 3 | 3 | 0 | 0 | 603 | 623 | 592 | (20) | 11 |
| Northeast Georgia | 763 | 747 | 8 | 6 | 0 | 1 | 0 | 0 | 771 | 776 | 754 | (5) | 17 |
| Northwest Metro | 420 | 392 | 31 | 37 | 0 | 0 | 7 | 24 | 458 | 468 | 453 | (10) | 5 |
| NW GA-Chattanooga | 881 | 161 | 1 | 0 | 0 | 0 | 0 | 0 | 882 | 164 | 161 | 718 | 721 |
| Paulding REALTORS® | 488 | 444 | 6 | 15 | 0 | 0 | 1 | 0 | 495 | 493 | 459 | 2 | 36 |
| Pickens County | 111 | 112 | 9 | 11 | 0 | 0 | 0 | 3 | 120 | 127 | 126 | (7) | (6) |
| RCA Savannah H-H | 75 | 72 | 0 | 7 | 4 | 3 | 0 | 1 | 79 | 85 | 83 | (6) | (4) |
| Savannah | 2,040 | 1,964 | 0 | 57 | 2 | 2 | 0 | 3 | 2,042 | 2,101 | 2,026 | (59) | 16 |
| Southeast Georgia Council | 51 | 26 | 0 | 0 | 0 | 0 | 0 | 0 | 51 | 27 | 26 | 24 | 25 |
| Southwest Georgia | 104 | 99 | 12 | 11 | 0 | 0 | 0 | 0 | 116 | 112 | 110 | 4 | 6 |
| Statesboro | 196 | 147 | 11 | 15 | 0 | 0 | 0 | 0 | 207 | 166 | 162 | 41 | 45 |
| Thomasville Area | 120 | 136 | 26 | 0 | 0 | 0 | 0 | 0 | 146 | 136 | 136 | 10 | 10 |
| Tiftarea | 90 | 98 | 0 | 7 | 0 | 0 | 0 | 0 | 90 | 108 | 105 | (18) | (15) |
| Troup County | 165 | 147 | 0 | 23 | 9 | 0 | 2 | 0 | 176 | 179 | 170 | (3) | 6 |
| Valdosta | 273 | 233 | 26 | 41 | 0 | 0 | 0 | 0 | 299 | 296 | 274 | 3 | 25 |
| Walton-Barrow | 251 | 243 | 0 | 0 | 2 | 2 | 0 | 0 | 253 | 256 | 245 | (3) | 8 |
| West Georgia | 437 | 313 | 0 | 0 | 0 | 0 | 0 | 0 | 437 | 314 | 313 | 123 | 124 |
| West Metro | 396 | 360 | 0 | 8 | 1 | 1 | 0 | 0 | 397 | 398 | 369 | (1) | 28 |
| GAR Direct | 69 | 211 | 0 | 0 | 0 | 0 | 0 | 0 | 69 | 212 | 211 | (143) | (142) |
| | REALTORS® | | AFFILIATE MEMBERS | | INSTITUTE AFFILIATES | | NON-MEMBER SALESPERSONS | | TOTALS | | | | |
| TOTALS | 42,469 | 39,190 | 635 | 975 | 263 | 265 | 168 | 386 | 43,535 | 42,730 | 40,816 | 805 | 2,719 |
| Change From 2019 (#) | 3,279 | | (340) | | (2) | | (218) | | | 805 | 2,719 | | |
| Change From 2019 (%) | 8.4% | | (34.9%) | | -0.8% | | -56.5% | | | | | 1.9% | 6.7% |