

ABR

Accredited Buyer's
Representative

AHWD

At Home
with Diversity

CRS

Certified Residential
Specialist

Back to School

SRS

Seller
Representative
Specialist

IT'S FOR

**REALTORS®
TOO!**

GRI

Graduate,
REALTOR®
Institute

SRES

Senior
Real Estate
Specialist



Did you know that REALTORS® have to maintain a specific number of continuing education credits in order to keep their real estate license? Some classes lead to a designation or certification, which are the letters you see behind a REALTORS® name.

**HERE ARE 10 COMMON
DESIGNATION AND CERTIFICATIONS:**

MRP

Military
Relocation
Professional

SFR

Short Sales &
Foreclosure
Resource

RENE

Real Estate
Negotiation
Expert

PSA

Pricing
Strategy
Advisor

DOES YOUR REALTOR® HAVE ONE OR MORE DESIGNATIONS?

IF SO, ASK THEM HOW THEIR DESIGNATION HAS HELPED THEM TO BETTER SERVE YOU.