

	Membership Types								TOTALS			COMPARISON	
	REALTORS®		AFFILIATE MEMBERS		INSTITUTE AFFILIATES		NON-MEMBER SALESPERSONS		TO DATE	YEAR END	SAME MONTH	MO:YR	MO:MO
	2018 YTD	2017 YTD	2018 YTD	2017 YTD	2018 YTD	2017 YTD	2018 YTD	2017 YTD	YTD	DEC 2017	YTME 12/31/17	YTD 2018 Compared To Dec 2017	YTD 2018 Compared To Dec-17
400 North	1,253	1,109	51	40	4	4	4	16	1,312	1,169	1,169	143	143
Albanv	204	203	12	14	0	0	0	0	216	217	217	(1)	(1)
Altamaha Basin	68	67	0	2	0	0	0	0	68	69	69	(1)	(1)
Americus	25	25	14	13	0	0	0	0	39	38	38	1	1
Athens Area	874	771	59	68	2	4	3	27	938	870	870	68	68
Atlanta	9,045	8,349	93	99	22	21	101	127	9,261	8,596	8,596	665	665
Atlanta Commercial	2,064	1,862	62	45	212	181	54	132	2,392	2,220	2,220	172	172
Camden/Charlton	188	157	2	20	0	0	0	0	190	177	177	13	13
Carpet Capital	264	254	22	15	0	1	0	0	286	270	270	16	16
Central Georgia	436	356	20	15	0	0	0	0	456	411	371	45	85
Cherokee	1,295	1,041	11	39	0	1	0	0	1,306	1,081	1,081	225	225
Cobb	1,976	1,975	3	65	10	12	0	0	1,989	2,052	2,052	(63)	(63)
Columbus	744	719	74	48	3	4	0	0	821	771	771	50	50
Crisp Area	32	41	11	0	0	0	0	0	43	41	41	2	2
DeKalb	1,629	1,505	0	0	3	1	0	0	1,632	1,506	1,506	126	126
Douglas-Coffee	35	37	8	4	0	0	0	0	43	41	41	2	2
Dublin	67	57	9	8	0	0	0	0	76	65	65	11	11
East Metro	832	843	10	0	0	1	0	0	842	844	844	(2)	(2)
Fayette County	894	789	25	18	1	0	0	0	920	807	807	113	113
Golden Isles	591	565	57	68	0	0	1	0	649	633	633	16	16
Greater Augusta	1,577	1,400	30	19	1	0	0	0	1,608	1,419	1,419	189	189
Greater Rome	228	215	32	31	0	0	0	7	260	253	253	7	7
Georgia Mountain and Lakes	285	176	43	24	0	0	3	7	331	207	207	124	124
Georgia Upstate Lakes	129	112	9	13	0	0	0	3	138	128	128	10	10
Hall County	429	348	0	19	2	3	0	0	431	370	370	61	61
Heart of Georgia	203	210	0	22	0	0	0	0	203	232	232	(29)	(29)
Hinesville	192	163	3	23	0	0	0	0	195	186	186	9	9
I-85 North	195	159	19	20	1	2	0	0	215	181	181	34	34
Lake Country	285	278	38	30	1	0	0	0	324	308	308	16	16
Metro South	1,275	1,122	11	34	0	1	0	0	1,286	1,157	1,157	129	129
Middle GA	441	424	1	27	3	3	0	0	445	454	454	(9)	(9)
Moultrie	44	41	5	11	0	0	0	0	49	52	52	(3)	(3)
NE Atlanta Metro	4,578	4,009	68	63	4	5	0	0	4,650	4,077	4,077	573	573
Newnan-Coweta	570	526	27	28	3	3	0	0	600	557	557	43	43
Northeast Georgia	733	696	18	30	2	2	0	0	753	728	728	25	25
Northwest Metro	394	328	41	38	0	0	4	19	439	385	385	54	54
NW GA-Chattanooga	166	156	0	0	0	0	0	0	166	156	156	10	10
Paulding County	484	371	3	3	0	0	0	0	487	374	374	113	113
Pickens County	119	118	12	9	0	0	1	2	132	129	129	3	3
RCA Savannah H-H	57	67	0	1	4	7	0	0	61	75	75	(14)	(14)
Savannah	1,811	1,687	62	27	2	1	0	3	1,875	1,718	1,718	157	157
Southeast Georgia Council	43	45	0	0	0	0	0	0	43	45	45	(2)	(2)
Southwest Georgia	98	102	13	12	0	0	0	0	111	114	114	(3)	(3)
Statesboro	172	152	13	15	0	0	0	0	185	167	167	18	18
Thomasville Area	120	116	34	29	0	0	0	0	154	145	145	9	9
Tiftarea	87	95	7	7	0	0	0	0	94	102	102	(8)	(8)
Troup County	157	148	22	27	0	0	0	0	179	175	175	4	4
Valdosta	234	224	40	30	1	0	0	0	275	254	254	21	21
Walton-Barrow	203	211	0	2	1	1	0	0	204	214	214	(10)	(10)
West Georgia	260	271	0	0	0	0	0	0	260	271	271	(11)	(11)
West Metro	354	290	19	15	1	2	0	0	374	307	307	67	67
GAR Direct	482	273	3	0	0	0	0	0	485	273	273	212	212
	REALTORS®		AFFILIATE MEMBERS		INSTITUTE AFFILIATES		NON-MEMBER SALESPERSONS		TOTALS				
TOTALS	38,921	35,258	1,116	1,190	283	260	171	343	40,491	37,091	37,051	3,400	3,440
Change From 2017 (#)	3,663		(74)		23		(172)			3,400	3,440		
Change From 2017 (%)	10.4%		(6.2%)		8.8%		-50.1%					9.2%	9.3%